



AMERICAN
TRUCK DEALERS
A DIVISION OF NADA

ATD Dealer/Manufacturer Yearbook

ATD Dealer/Manufacturer Yearbook

The ATD Dealer/Manufacturer Yearbook includes the names, addresses and contact information for each truck maker, along with dealer statistics and annual sales figures. Please send updates to atd@nada.org.

- > **ATD**
- > **Chevrolet**
- > **Ford Commercial Truck**
- > **Freightliner Trucks**
- > **Hino Trucks**
- > **International**
- > **Isuzu Commercial Truck of America Inc.**
- > **Kenworth Truck Co.**
- > **Mack Trucks Inc.**
- > **Peterbilt Motors Co.**
- > **Ram**
- > **Volvo Trucks North America**
- > **Western Star Trucks**

*All sales figures are U.S. retail for truck classes 4-8, published by *Ward's Communications* and are 2022 year-end sales numbers.



ATD
8484 Westpark Drive
Suite 500
Tysons, VA 22102



Scott McCandless
ATD Chairman
McCandless Truck Center LLC
16704 E. 32nd Ave.
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303.739.9900



Scott Pearson
ATD Vice Chairman
Peterbilt of Atlanta
172 Van Mar Blvd.
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404.592.9980



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President, ATD
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Barbara Robinson
Senior Director, ATD
703.448.5855
brobinson@nada.org



Kim Carey
Manager, ATD
703.821.7230
kcarey@nada.org

CHEVROLET

300 Renaissance Ctr
Detroit, MI 48243

Dealerships **529**
Sales* **15,207**



Matthew Dierksmeier
ATD Line Rep
Badger Chevrolet
Lake Mills, WI 53551
920.648.2388

FORD COMMERCIAL TRUCK

16800 Executive Plaza Dr., Dearborn, MI 48126
313.322.3000

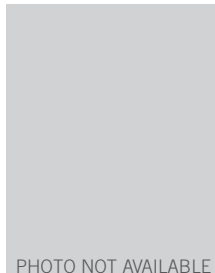
Dealerships **654**
Sales* **70,476**



Ted Cannis
CEO



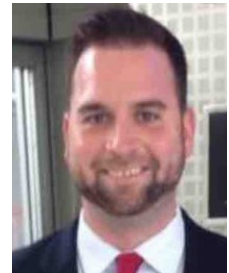
Tim Baughman
General Manager



Robert Peruzzi
*Commercial Vehicle
Sales Manager*



Scott Pharr
ATD Line Rep
Piedmont Trucks
412 S. Regional Rd.
Greensboro, NC 27409
336.668.2401



Andy O'Donnell
Dealer Council Chair
Valley Ford Trucks
Valley View, OH
216.524.2400

FREIGHTLINER TRUCKS

2477 Deerfield Dr., Fort Mill, SC 29715
803.578.3000

Dealerships **367**
Sales* **146,800**



John O'Leary
President and CEO



Drew Backeberg
*Senior Vice President,
Aftermarket*



Kevin Holmes
ATD Line Rep
Advantage Truck Group
411 Hartford Tnpk.
Shrewsbury, MA 01545
508.753.1200



John Hopkins
Dealer Council Chair
Truck Centers Inc.
Troy, IL
314.381.3800



Rick Reynolds
Dealer Council Chair
Peach State Truck Centers
Norcross, GA
401.366.8044

HINO TRUCKS

45501 12 Mile Rd., Novi, MI 48377
248.699.9300

Dealerships **199**
Sales* **4,707**



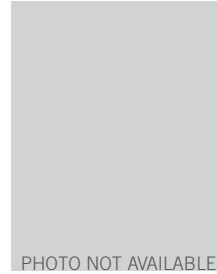
Glenn Ellis
*President and
Board Chairman*



Bob Petz
Chief Operating Officer



John Doub
ATD Line Rep
TMI Truck & Equipment Co.
301 Bulldog Dr.
Chesapeake, VA 23320
757.547.7151



Michael Lynch
Dealer Council Chair
Lynch Truck Center
Waterford, WI
262.514.4000

INTERNATIONAL

2701 Navistar Dr., Lisle, IL 60532
331.332.5000

Dealerships **511**
Sales* **61,867**



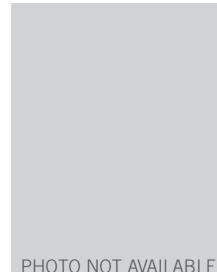
Mathias Carlbaum
President and CEO



Goran Nyberg
Executive Vice President



Terry Minor
ATD Line Rep
Cumberland International
Trucks Inc.
1901 Lebanon Pike
Nashville, TN 37027
615.829.7801



Jack Saum Jr.
Dealer Council Chair
Beltway Companies
Baltimore, MD
410.247.5700

ISUZU COMMERCIAL TRUCK OF AMERICA INC.

1400 S. Douglass Rd., Anaheim, CA 92806
714.935.9300

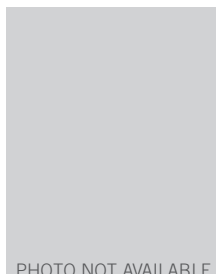
Dealerships **327**
Sales* **17,260**



Shaun Skinner
President



Keith Rutherford
ATD Line Rep
Eagle Truck Center LLC
1301 Oakley Dr.
Shreveport, LA 71108
318.865.4779



Richard Doub
Dealer Council Chair
TMI Truck & Equipment Co.
Chesapeake, VA
757.547.7151

KENWORTH TRUCK CO.

P.O. Box 1000, Kirkland, WA 98083
425.828.5000

Dealerships 278

Sales* 41,270



Jim Walenczak
*General Manager,
Kenworth Truck Company
Vice President, PACCAR*



Sean Edwards
*Director of
Network Development*



Jodie Teuton
*ATD Line Rep
Kenworth of Louisiana
3699 West Park Ave.
Gray, LA 70359
985.876.3000*



Bill Kozek
*Dealer Council Chair
CSM Companies
Madison, WI
608.241.5616*

MACK TRUCKS INC.

7900 National Service Rd., Greensboro, NC 27409
336.291.9001

Dealerships 310

Sales* 17,051



Jonathan Randall
President



Jon Pritchett
*ATD Line Rep
Nextran
1050 Southeast 6th St.
Lake Butler, FL 32054
386.496.4345*



Brian Bruckner
*Dealer Council Chair
Bruckner Truck Sales
Fort Worth, TX
817.626.2823*

PETERBILT MOTORS CO.

1700 Woodbrook St., Denton, TX 76205
940.591.4000

Dealerships 237

Sales* 43,307



Jason Skoog
General Manager



Jake Montero
General Sales Manager



Andy Hoffman
*ATD Line Rep
GTG Peterbilt of Wichita
11118 Kellogg Dr.
Wichita, KS 67209
316.722.6034*



Glenn Larson
*Dealer Council Chair
The Larson Group
Springfield, MO
727.439.4136*

RAM

1000 Chrysler Drive
Auburn Hills, MI 48326

Dealerships **1,351**
Sales* **20,139**



Chad Rigby
ATD Line Rep
Ken Garff West Valley CJDR
West Valley City, UT 84120
801.955.7448

VOLVO TRUCKS NORTH AMERICA

7900 National Service Rd., Greensboro, NC 27402
336.393.2000

Dealerships **286**
Sales* **17,051**

V O L V O



Peter Voorhoeve
President



Kim Mesfin
ATD Line Rep
Affinity Truck Center
2707 S. East Ave.
Fresno, CA 93725
559.266.9531



Bob Neitzke
Dealer Council Chair
GATR Truck Center
Sauk Rapids, MN
320.251.7356

WESTERN STAR TRUCKS

2477 Deerfield Dr., Fort Mill, SC 29715
803.578.3000

Dealerships **73**
Sales* **6,408**



John O'Leary
President and CEO



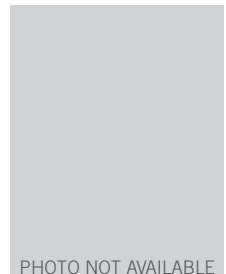
David Carson
*Senior Vice President,
Sales and Marketing*



Drew Backeberg
*Senior Vice President,
Aftermarket*



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Sherwood Freightliner and
Western Star Inc.
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Dealer Council Chair
Southport Truck Group
Tampa, FL
813.262.0890



Geoffrey Pohanka
NADA Chairman



Gary Gilchrist
NADA Vice Chairman



Mike Stanton
NADA President and CEO
